

Trisus® Pricing Analyzer & Transparency

How Columbus Community Hospital enhanced revenue insights & monthly reporting

SUMMARY

As a 50-bed acute care hospital, Columbus Community Hospital's Chief Financial Officer manages operations with a limited staff and faces ongoing staffing challenges common across the healthcare industry. Previously, leadership relied on antiquated spreadsheets to manually update pricing and revenue estimates, a process that consumed substantial time each year. By implementing Trisus Pricing Analyzer and Transparency, the hospital significantly reduced hours spent on pricing analysis and, by leveraging advanced scenario modeling features, improved pricing accuracy for better strategic decision-making.

“

I've worked with several companies on different software platforms. We've had good ones, and some that weren't so good, and I would put you right at the top of some of the best in terms of support because service after the sale is important.”

– Chad, Chief Financial Officer
Columbus Community Hospital

THE CHALLENGES

The CFO inherited an inefficient pricing analysis process dependent on large, manual spreadsheets, resulting in:

- Significant time investment consuming 20-30 hours annually
- Training difficulties due to complex formulas
- Manual updates prone to errors
- Inability to streamline workflow



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The Craneware Group, a trusted Microsoft partner, delivers solutions that optimize healthcare finance, empowering organizations with data-driven intelligence for sustainable growth, and improved community outcomes.

ABOUT THE CUSTOMER

- **Organization:** Columbus Community Hospital
- **Location:** Columbus, Nebraska
- **Service Area:** Serving northeast Columbus
- **Licensed Beds:** 50-bed acute care hospital with Level III trauma care
- **Specialties:** Multi-specialty hospital with cardiology, oncology, women's health, and surgical services

THE SOLUTION

By implementing Trisus Pricing Analyzer and Transparency, Columbus successfully transitioned to a new, automated pricing system, resulting in an immediate reduction in time and effort.



BENEFITS

- **Improved Efficiencies with Automation:**
Automating the pricing analysis process reduced the annual effort from 60 hours to under 10 hours.
- **Customized Features:**
Automating the process to build rules for new charge codes and categorize them eliminated manual rebuilds, resulting in additional time savings.
- **Improved Decision-Making:**
The ability to model various pricing scenarios provided valuable insights for financial and pricing strategy development.
- **Increased Compliance Support:**
The Craneware Group provided timely updates on regulatory changes and ensured the accuracy of the hospital's price transparency files.